Data Storage: Sales Manager

London based

Highly Competitive Package: salary plus options



Entrepreneurial Approach

mi2g software is a London based eRisk and eCommerce enterprise dealing in secure online trading, broking and banking architectures. The software systems that mi2g build enable secure cash and confidential information transactions over the internet, bespoke security architecture for digital networks, virtual private networks and secure online data storage.

Principal Responsibilities:

- Assist in creating a new data storage company by:
 - ✓ Defining the market segments to be served
 - ✓ Creating the marketing strategy
 - ✓ Helping to specify the technology needs
- Becoming responsible for the marketing strategy of the company
- ► Taking charge of the sales team

The Successful Candidate must have:

- Demonstrable data storage and eCommerce track record
- Excellent, organisational, communication, and time management skills
- ► A good understanding of:
 - ✓ eBusiness strategy
 - √ b2b services vending
 - ✓ Internet Security
- Broad commercial experience

Personal Characteristics:

- Strong leadership skills
- Ability to thrive under pressure
- International mindset
- Self motivation and a determination to succeed

Candidates interested in this outstanding opportunity should eMail a detailed CV in .rtf or .pdf format to Human Resources Department