Job Description:

Title:	**eProjects Director**
Reporting to :	Managing Director
Staff Responsible for:	Variable depending upon the size of the project

Background Information on mi2g software as a company:

mi2g software works with financial services groups, both large and small, to change and eEnable their entire business. We automate our clients' business in such a way that they and their customers can use the World Wide Web both to increase their business volume and reduce their overall cost base.

Our eBusiness Solutions Engineering pays particular regard to security. We advise on the management of eRisk, and incorporate Bespoke Security Architectures in our solutions.

Our clients are mainly from the banking, insurance and reinsurance sectors. We build highly secure intranets and extranets, eCommerce communities and data warehouses that are specifically constructed for data mining, Customer Relationship Management and cross-selling.

The company's ethos is to employ innovative, hard working and dynamic individuals who are able to work in a team environment. They can expect to be given responsibility at an early stage and to contribute ideas and solutions to concepts and problems.

Purpose of the Job:

The role within mi2g software is to manage an eCommerce project with financial institutions based primarily in North America, which form part of a client account. The individual will be the focal point of contact for eBusiness activity for those financial institutions and report directly to the Managing Director.

The ideal candidate is Head of IT within an Insurance company who has extensive experience of developing, implementing and delivering an eCommerce enabled back-end and middleware solution. The candidate must also have experience in integrating disparate legacy systems and data-warehousing spread across a large financial institution.

Your principal job responsibilities will include visits to North America, Europe or Asia to keep **mi2g** eProjects on schedule and ensuring total client satisfaction for all work conducted by **mi2g** software and its subcontractors.

You will ensure that everyone understands and delivers to the eProjects' end goal to achieve delivery to the client on time and within agreed budgets. You will also lead, motivate and manage teams to support all aspects of the client's eBusiness projects on behalf of **mi2g**. You will

report to the eProjects Director at **mi2g** nominated for that particular client by the Board.

Duties & responsibilities:

Ensuring the project schedule has met precise timelines that deliverables and are within budget and any additional toll gates have been achieved

Demonstrating the benefits from streamlining business processes and take responsibility for Project Management methodologies.

Lead, motivate and manage teams and support all aspects of the client's eBusiness project

Take responsibility for client satisfaction for all work conducted by mi2g software and/or its subcontractors

Work with teams and subcontractors to ensure everyone understands the project 'end-goal', to ensure delivery to the client on time and within agreed budgets

Regular visits to Client sites presenting to between 20 and 40 senior executives on behalf of mi2g software

The ideal Candidate should have:

Previous experience of large account or large IT strategy and excellent knowledge of eBusiness implementation

Demonstrable track record of account team man management

Excellent organisational, communication and time management skills

A good understanding of:

- ✓ eBusiness strategy
- ✓ b2b financial services vending
- ✓ IT Systems and Security

Person Specification:

Nice to have:

- ✓ Customer Relationship Management software
- ✓ Insurance Markets knowledge

Ability to present:

- ✓ Budgets and Plans
- ✓ Schedules
- ✓ Business Models

Degree in any of the following from a recognised university:

- ✓ Computing
- ✓ Engineering
- ✓ Information Systems Management

The essential attributes for this role are:
- A formal business training

mi2g Ltd (Registered No 3165493)   Trilateral Group Member
bespoke security architecture™ • digital risk management • digitisation & systems engineering
Directors   D K Matai (Chairman & CEO)   Geoffrey F Hancock   Charlotte M Wood
Senior Consultants Sir Terence Clark Prof Elias Dinenis Dr Tim Forse John Florey Robin Jackson Rear Admiral John Hilton
Oliver Miles Dr Simon Moores Dr Peter Madden Dr Simon Shepherd

- An attitude of getting things done
- A strong ambition and commitment to the role
- An ability to search & find problems
- A strong team player with the ability to train, tutor & lead
- Innovative ideas followed by clear planning & implementation
- Strong leadership and presentation skills
- Ability to thrive under pressure
- International mindset
- Self motivation and a determination to succeed

- Personal Skills:-
  - Highly numerate
  - Good team player
  - Able to communicate at the highest level and to sell your ideas to those who need to be persuaded of your viewpoint
  - Good at building relationships
  - Entrepreneurial

- Circumstances:-
  - Live within 60 minutes of the office
  - Prepared to work the necessary hours to deliver the agreed targets
  - Able to work the odd weekend if necessary
  - Good health – health check will be undertaken

Salary Package: £excellent + incremental increases

Hours of work and
holiday entitlement
- 20 working days holiday rising to a maximum of 24 days
- Hours 9:00am to 6:00pm Monday to Friday

Company Benefits:
- On going personnel development and training