Job Description:

Title:	**eBusiness Change Manager**
Reporting to :	**Managing Director / Project Director / Programme Manager**
Staff Responsible for:	N/A

Background Information on mi2g software as a company:

mi2g software works with financial services groups, both large and small, to change and eEnable their entire business. We automate our clients' business in such a way that they and their customers can use the World Wide Web both to increase their business volume and reduce their overall cost base.

Our eBusiness Solutions Engineering pays particular regard to security. We advise on the management of eRisk, and incorporate Bespoke Security Architectures in our solutions.

Our clients are mainly from the banking, insurance and reinsurance sectors. We build highly secure intranets and extranets, eCommerce communities and data warehouses that are specifically constructed for data mining, Customer Relationship Management and cross-selling.

The company's ethos is to employ innovative, hard working and dynamic individuals who are able to work in a team environment. They can expect to be given responsibility at an early stage and to contribute ideas and solutions to concepts and problems.

Purpose of the Job:

The role within mi2g software will consist of being the Director of Change Management on **mi2g** eProjects for financial institutions. Your principal job responsibilities include regular and extended visits to North America, Europe and Asia to advise on Change Management for **mi2g** eProjects.

Duties & responsibilities:

The role will include:
1. You will ensure that everyone understands and delivers to the eProjects' end goal to achieve delivery to the client on time and within agreed budgets
2. You will also lead, motivate and manage teams to support all aspects of the client's eBusiness projects on behalf of **mi2g**. You will report to the eProjects Director at **mi2g** nominated for that particular client by the Board
3. Business Development - To assist in marketing, presentation, conference organisation and implementation. Lead, motivate and manage teams and support all aspects of the client's eBusiness project

The ideal Candidate should be:

Previous experience of large account or internet project handling

should have:

and excellent knowledge of eBusiness implementation

Demonstrable track record of account team man management

Excellent organisational, communication and time management skills

A good understanding of:

- ✓ eBusiness strategy
- ✓ b2b financial services vending
- ✓ Internet Security

Person Specification:

Nice to have:

- ✓ Customer Relationship Management software
- ✓ Insurance Markets knowledge

Ability to present:

- ✓ Budgets and Plans
- ✓ Schedules
- ✓ Business Models

Degree in any of the following from a recognised university:

- ✓ Computing
- ✓ Engineering
- ✓ Information Systems Management

The essential attributes for this role are:
- A formal business training
- An attitude of getting things done
- A strong ambition and commitment to the role
- An ability to search & find problems
- A strong team player with the ability to train, tutor & lead
- Innovative ideas followed by clear planning & implementation
- Strong leadership and presentation skills
- Ability to thrive under pressure
- International mindset
- Self motivation and a determination to succeed

- Personal Skills:-
  - Highly numerate
  - Good team player
  - Able to communicate at the highest level and to sell your ideas to those who need to be persuaded of your viewpoint
  - Good at building relationships
  - Entrepreneurial

- Circumstances:-
  - Live within 60 minutes of the office
  - Prepared to work the necessary hours to deliver the agreed

targets
- Able to work the odd weekend if necessary
- Good health – health check will be undertaken

Salary Package: £+ incremental increases as experience grows

Hours of work and   - 20 working days holiday rising to a maximum of 24 days
holiday entitlement   - Hours 9:00am to 6:00pm Monday to Friday

Company Benefits: On going personnel development and training